

Directorate of Fisheries
(Animal & Fisheries Resources Department, Govt. of Bihar)
New Secretariat, Vikas Bhawan,
Patna- 800001.

Corrigendum

Request for proposal for selection of "*Selection of Insurance Broker for Aquaculture Crop Insurance*" in Directorate of Fisheries, Animal and Fisheries Resources Department, Govt. of Bihar was invited vide PR No. – 009249 (Animal) 2023-24. Pre-proposal submission meeting for the same was held on 5th October, 2023 in which companies requested for date extension for proposal/bid submission along with few queries. The date extension notice was published earlier on the website and corrigendum for the same is *annexed* herewith.

The above proposal has been approved by the Principal Secretary, Animal and Fisheries Resources Department, Bihar, Patna.


29/11
Director Fisheries
Bihar, Patna

Memo No- Fish/Scheme-14/2021(Part -) 2410 Patna/Dated... 29/11/2023
Copy forwarded: - IT Manager, Animal & Fisheries Resources Department, Bihar, Patna for information and necessary action.


29/11
Director Fisheries

Memo No- Fish/Scheme-14/2021(Part -) 2410 Patna/Dated... 29/11/2023
Copy forwarded: - P.S. to Principal Secretary, Animal & Fisheries Resources Department, Bihar, Patna for kind information.


29/11
Director Fisheries



Corrigendum

Pre-proposal submission queries received by different firms and its clarification on RFP published for
"Selection of Insurance Broker for Aquaculture Crop Insurance"

| S. No. | Name of agency | Section and Page No. | Content of RFP requiring clarifications | Query/Change/Clarification Requested | Remarks | Clarification |
|--------|---------------------------------|---|---|---|----------|--|
| 1. | Hindustan Insurance Brokers Ltd | Technical Evaluation Criteria Page No - 8 Point No - 4, 5 & 6 | Should have experience of fisheries/livestock/ agriculture insurance in Bihar or other state. | "agriculture insurance" is also being given weightage which as per us could be avoided as aquaculture insurance is related to live crop and agriculture insurance is something which is not connected with the same in any ways operationally. Hence we most requestfully state to drop the agriculture insurance weightage from the technical evaluation criteria. | Accepted | 1) Point - "Should have experience of fisheries/livestock/agriculture insurance in Bihar or other state." To be read as "Should have experience of fisheries/livestock insurance in Bihar" 2) Point - "Experience of handling insurance in fisheries/livestock/agriculture insurance in last three years." To be read as "Experience of handling insurance premium amount in fisheries/livestock insurance in last three years." 3) Point - "Experience of |

| | | | | | |
|-----------|--|--|--|--|---|
| | | | | | <p><i>handling insurance claims (on paid basis) fisheries/ livestock/ agriculture insurance in last three years."</i></p> <p>To be read as</p> <p><i>"Experience of handling insurance claims (on paid basis) in fisheries/ livestock insurance in last three years."</i></p> |
| | | | | | <p>12th December, 2023 by 5:00 PM</p> |
| | | <p>Also, we humbly request you to kindly extend the time of submission of proposals by another week i.e., till 24-10-2023.</p> | | | <p>14th December, 2023 at 3:00 PM at Department's Meeting Hall on 2nd Floor, New Secretariat, Bailey Road, Patna- 800001.</p> |
| | | | | | <p>Accepted</p> |
| | | | | | <p>TPA should have experience of issuing policies in Aquaculture.</p> |
| | | <p>Experience of issuing policies in Aquaculture, the selected broker will not be able to execute the scheme. Hence, we would request that the department shall include 'the experience of handling Fishery insurance (with a minimal number of policies issued during last 1 year)' in the 'Technical Evaluation Criteria' and allot some marks for the same.</p> | <p>Experience in livestock/Fisheries Insurance</p> | <p>Technical Evaluation Criteria Page No - 8</p> | <p>Accepted</p> |
| | | <p>Having Technical Expert in the Team is of immense importance as the person(s) with Technical knowledge will be able to help during issuance of policies and settling the claims.</p> | | | <p>Accepted</p> |
| | | | | <p>Salasar Services Insurance Brokers Pvt Ltd</p> | <p>After allocation of the assignment, TPA will have to hire Fisheries Technical Expert to help during issuance of policies and</p> |
| <p>2.</p> | | | | | |

| | | | | | |
|--|---|--|--|----------|---|
| | | | Having Technical Expert in the Team is of immense importance as the person(s) with Technical knowledge will be able to help during issuance of policies and settling the claims. | Accepted | After allocation of the assignment, TPA will have to hire Fisheries Technical Expert to help during issuance of policies and settling the claims. |
| Technical Evaluation Criteria Experience in livestock/ Fisheries Insurance Page No - 8 | Experience of handling insurance claims (on paid basis) in fisheries/ livestock/ agriculture insurance in last three years. | As mentioned in the Technical Evaluation Criteria (Point 6), the Premium amount mentioned for Claims settlement (as experience) for Fisheries/ Livestock/ Agriculture is quite high. In fact, it is only possible for Agriculture. But under PMFBY, Brokers do not have the involvement of settling Crop Insurance Claims in agriculture. So, we would recommend bringing down the amount for Fisheries / livestock claims and make it in the range of 10 L – 50 Lakh in a year. | Rejected | | |
| Technical Evaluation Criteria Page No - 8 | Experience of handling insurance premium amount in fisheries/ livestock/ agriculture insurance in last three years. | In Point 5, since all three sectors are mentioned, the experience of Insurance Premium Amount is OK as Agriculture is mentioned. In case, the department removes agriculture, the premium amount should be reduced to ₹ 2-3 Cr. | Rejected | | |
| EMD | EMD Amount | EMD deposit has been mentioned as ₹ 100000/-. Since this is an un-conventional area of insurance and lot of awareness would be needed, the initial investment for the selected broker would anyway be high. Instead of ₹ 1,00,000, we would request to make it ₹ 5,000. | Rejected | | |
| Format for Technical and Financial Bid | Format for Technical and Financial Bid | Format for Technical and Financial Bid can be annexed so that the proposal from the bidders can be obtained in a standard format. | | | Technical bid Format annexed as Annexure – I. |

| | | | | | | |
|--|---------------------|---|--------------------------------------|---------------------------------|--|---|
| | Technical Committee | Tenure of the Insurance Broker for Aquaculture Crop Insurance | Validity of tender selecting the TPA | Clarity on tenure of the tender | | The tenure of the Insurance Broking/ Consulting Firm would initially be for one policy year, and thereafter may be renewed for a maximum of another two terms of one year each, subject to review & satisfactory performance. |
|--|---------------------|---|--------------------------------------|---------------------------------|--|---|

Director Fisheries
Bihar, Patna

10/11/21

1. Information of the Bidder:

| S. No. | Particulars | Details |
|--------|---|---------|
| 1 | Name of the Intermediary | |
| 2 | Address of the Intermediary | |
| 3 | IRDAI Registration No. | |
| 4 | Expiry date of current Composite Broker License Issued by IRDAI | |
| 5 | GST No. | |
| 6 | PAN No. | |
| 7 | Name and designation of the contact person | |
| 8 | Telephone / Mobile no. | |
| 9 | E-mail address of the contact person | |
| 10 | Details of Insurance Company: | |
| a) | Name of the Insurance Company | |
| b) | Address of the Office | |
| c) | GST No. | |
| d) | PAN No. | |
| e) | Name of Authorised Person | |
| f) | Designation of the Authorised Person | |
| g) | Contact Number of the Authorised Person | |
| h) | E-mail address o of the Authorised Person | |