

Annexure - A

**Pre-bid queries received by different firms and its clarification on RFP published for selection of agency for
Project Implementation and Monitoring Cell (PIMC)**

<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Query/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
1	WAPCOS Ltd	1. a)	Eligibility of Agency Page no. 17 Point no. 6	Empanelment with State/UT Fisheries Dept. Or NFDB (Non-mandatory)	It is requested that empanelment with state/UT Fisheries Dept. Or NFDB should be mandatory for submitting the bid.		<i>To be read as :</i> Empanelment with NFDB as firms/consultants (Non- mandatory)
		1. b)	Eligibility of Agency Page no. 17, Point no. 5	Bidder should have an avg. Annual turnover of not less than Rs. 2 crore in the last three consecutive years.	We request to kindly amend this clause as "Bidder should have an average annual turnover of not less than Rs. 10 crore in the last three consecutive years".	Agency has to deploy 239 no. of manpower, as per our assessment the company have to pay the expense more than 1.5 crore as salary and other expenses i.e., 18 crore for one year.	<i>To be read as:</i> Bidder should have an Average Annual Turnover of not less than Rs. 5.00 Crore in the last three consecutive financial years. Revised marking pattern is detailed in <i>Annexure B</i> in this document.
		1. c)	Financial bid form Page no. 30	TA/DA (within the state), office equipments, communication office expenses.	<ul style="list-style-type: none"> We request to provide the number/ units/ information regarding TA/DA, number and type of office equipments for the project and out of pocket expenses for what purpose. Please provide which type of software to be develop for department. 		As per RFP.

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		1. d)		Technical and Financial Proposal submitted through manual mode.	We request you to kindly do the procurement of PIMC through E-Proc. Mode.		As per RFP.
		1. e)		Regarding Submission of Proposal	It is requested to extend the last date of submission by at-least by two week.		Revised Timeline: <ul style="list-style-type: none"> • Last Date and Time of Submission of Proposals – 19th April, 2024 (Friday) till 5:00 PM • Date of Opening of Technical Proposal - 24th April, 2024 (Wednesday) At Department's Meeting Hall on 2nd Floor, New Secretariat, Bailey Road, Patna-800001. • Date of Technical Presentation - 24th April, 2024 (Wednesday) 11:00 AM onwards at the venue mentioned above.
2	ESDS Software Sol. Ltd.	2. a)	Eligibility of Agency Page no. 16 Point no. 1	The Bidder should be a legal Business Entity (Agency/firm) it may propose a consortium/joint venture with other firms to enhance their	We request you to kindly disallow the consortium/joint venture	<ul style="list-style-type: none"> • Bids from Joint venture are only allowed for works having estimated cost of more than Rs. 10 Crore. • "But Present RFP 	To be read as: The bidder should be a Legal Business entity. (agency/firm), it may propose a Consortium /Joint Venture with other firms to enhance

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				candidature.		<p>work value is not more than 10 crore, then why Joint Venture/consortium is allowed?</p> <ul style="list-style-type: none"> • Roles and responsibilities of joint venture and how the department will decide who will lead members in the Joint venture/consortium, nor the eligibility for member of Joint venture/consortium is stated. • In the RFP floated by department for the same scope of work in the year 2018, it was clearly mentioned in the RFP that Consortium/Joint venture is not allowed. • The department has allowed consortium/ joint venture without complying with the legal provisions. 	<p>their candidature. Organization registered under Companies Act/ LLP Act 2008, Society Registration Act or any other act of the land. Post Registration experience - The organization should be in existence for at least 5 years. All members of the JV shall sign the contract and shall be jointly and severally liable for the entire assignment. In case of JV, during submission of proposals, JV partners shall declare one of the members as the lead member of the consortium. DoF will deal only with the lead member of the consortium for all the purposes. Also, in JV, each partner should meet atleast 25% and lead bidder should meet atleast 50% of the qualifying criteria in case of experience and financial turnover. However, maximum</p>

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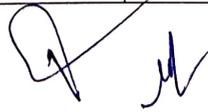
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							number of partners in a Joint Venture should be three. A firm shall submit only one proposal, either individually or as a JV partner in another proposal. If a firm, including a JV partner, submits or participates in more than one proposal, all such proposals shall be disqualified.
		2. b)	Eligibility of Agency Page no. 16 Point no. 2	<ul style="list-style-type: none"> • PAN, GSTN and Udyog Adhaar • GSTN is indirect taxation platform for GST taxpayers in India. • The department should ask for GST registration certificate. 		We request to cancel the present RFP and amend the illicit terms and then tender it after doing proper due diligence of the draft RFP	<i>To be read as:</i> PAN, GST and Udyog Aadhaar.
		2. c)	Eligibility of Agency Page no. 17 Point no. 4	Bidder should not have any non-tax litigation pending in any court in India as on date of submission of proposal	We request you to kindly state that bidder should be litigation free and it must be a profitable venture with net worth of Rs. 2.5 crore so that the salary can be disbursed by the		As per RFP.

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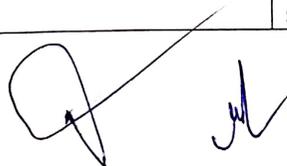
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					bidder in a hassle free manner.		
		2. d)	Eligibility of Agency Page no. 17 Point no. 5	Average Annual turnover of not less than 2 crore in the last three consecutive years.	The previous RFP with same scope of work and with total manpower of requirement 41 persons has an annual turnover of not less than 7.5 crore in the last three consecutive year. But the present RFP with total manpower of 239 requires only 2 crore of average annual turnover in the last three consecutive years.		As per detailed in Annexure B of this document.
		2. e)	Eligibility of Agency Page no. 17 Point no. 6	Empanelment with state/UT Fisheries Dept. Or NFDB (Non-mandatory)	Please modify the clause as, bidder should be currently empanelled or currently working with any Fisheries department of any state Govt./UT	Directorate of Fisheries do don't empanel agencies then how bidder will provide the empanelment certificate.	Refer to point 1. a).
		2. f)	Eligibility of Agency Page no. 17 Point no. 10	Startups recognized from DPIIT working in Fisheries sector will be exempted from EMD, turnover and	We request you to kindly delete this provision and preference may be given to the startups	In Bihar startup policy 2022, there is no provision that startups will be exempted from	The clause in RFP can be read as : "Startups recognized from DPIIT & certified MSMEs working in

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				other required experience criteria.	subject to qualification of eligibility criteria if all bidders are at same footing.	payment of EMD, Tender fee, nor exempted from the requirement of turnover criteria, work experience etc.	Fisheries sector will be exempted from EMD". However, Start-ups & MSMEs will have to submit the documentation for the same to seek exemption. Start-ups & MSMEs will NOT be exempted from Turnover and other required experience criteria.
		2. g)	Point 5.3 Page No – 15 S. No – 11	Team and responsibilities	Page no.-7 of the RFP states that the PIMC would provide 239 manpower/resource person but in page no.-11 (team and responsibilities section) total manpower required is only 237 again the page no.-16 the manpower requirement is 239. Kindly clarify which one is correct.		Page Number 15, SI-11 of the RFP states that Data Entry Operator (114) which is to be read as : Data Entry Operator (116). Total manpower required is 239.
		2. h)	Eligibility of Agency Page no. 17 Point no. 6	Eligibility of Agency	Kindly incorporate in the RFP that bidder should be currently empaneled or currently working with any fisheries department of any state government/UT.		Refer to Point 1. a).

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		2. i)	Submission of proposals Page no. 18 Point no. 8.i.g	Submission of proposals	Point No 8 (i) (g) of the present RFP states that "Bidder has to submit Document fee and EMD as DD/BG in favor of Director Fisheries, Bihar, Patna payable to Patna. Further point-11 states that document fee will be submitted in the form of demand draft only. Kindly clarify.		<i>To be read as:</i> Bidder has to submit EMD as DD/BG in favor of Director Fisheries, Bihar, Patna payable at Patna, on or before the last date and time of bid submission. Scanned copy of the document fee and EMD shall be submitted with the technical proposal. The Bank Guarantee format has been placed at Annexure VI of RFP. Document Fee will be paid in form of DD only.
3	KPMG	3. a)	Fact sheet Page no. 5	Last date and time for response to RFP	It is requested to please extend the same by at least 2 weeks.	It may read as last date and time of response to RFP as 12 th April till 5:00 PM.	Refer to Point 1. e).
		3. b)	Team and responsibilities Page no. 16 Point no. 5.3	Services of Data entry operator (114) and Accountant-cum-tally expert (52) will be discontinued with immediate effect from the selected service provider once manpower for these two posts are provided from BELTRON or government's any	It is requested that a minimum tenure for requirement of the said positions should be specified.	It may be read as Services of Data entry operator (114) and Accountant-cum-tally expert (52) will be required for minimum one year subject to extension as per the requirement of department	To be read as: Services of Data entry operator (114) and Accountant-cum-tally expert (52) will be discontinued with prior notice of 2 months to the selected service provider once manpower for these two posts are provided from BELTRON or any other

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				other organization.			organization. Services of remaining resources/manpower will be continued as per the mentioned tenure of the selected service provider.
		3. c)	Team and responsibilities Page no. 11 Point no. 5.3	Project Coordinator Should have experience of minimum 5 years in fisheries in managing at least one project in providing implementation support for Central/State schemes, program management and monitoring project evaluation / appraisal and investment facilitation/mobilization and at least three assignments in consultancy advisory role pertaining to agriculture/animal husbandry/fisheries/allied sector.	For Project Coordinator/team lead a person with experience in management and conceptualization in various agri. and allied sector should be essential criterion rather than being essentially in fisheries sector.	It may be read as "should have experience of minimum 10 yrs in managing at least one project in providing implementation support for central/state scheme, programme management and monitoring project evaluation to agriculture/animal husbandry/fisheries and allied sectors.	As per RFP.
		3. d)	Team and responsibilities Page no. 12 Point no. 5.3	Finance Consultant - S/He should have at least 5 years of professional experience in project implementation and	For a Finance Consultant, location may not be an effective measure to be considered for analyzing their	It may be read as "S/He should have at least 5 years of professional experience in project implementation and	The clause has amended to- "S/He should have at least 5 years of professional experience in project implementation and

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				scheme financial management working with State Government/externally aided projects (preferably Bihar)	capabilities.	scheme financial management working with State Government/externally aided projects"	scheme financial management working with State Government/externally aided projects"
		3. e)	Team and responsibilities Page no. 12 Point no. 5.3	Project Consultant-S/He should have worked with State Government (preferably Bihar) in one agricultural & allied sector's transformation project involving capacity building in fisheries group formation.	Adding preferably Bihar and state govt. in fisheries sector, would effectively mean that resources who are or have worked in the fisheries department in the state hence might not leave scope of bringing in experience resources who have worked across states.	It may be read as-S/He should have worked with State Government (preferably Bihar) in one agricultural & allied sector's transformation project involving capacity building in fisheries group formation.	As per RFP.
		3. f)	Duration of the contract Page no. 16 Point no. 6	PIMC would initially be engaged for a period of 3 years / 36 months, which may be extended for a further period of 2 years/24 months or more based on satisfactory work and mutually agreeable terms with increment of 10% of the manpower cost for each extended tenure.	It is requested to clarify if each extended tenure would mean a period of 2 years.	It may read as-"PIMC would initially be engaged for a period of 3 years / 36 months, which may be extended for a further period of 2 years/24 months or more based on satisfactory work and mutually agreeable terms with increment of 10% of the manpower cost	To be read as: PIMC would initially be engaged for a period of 3 years / 36 months, which may be extended for a further period of 2 years/24 months or more based on satisfactory work and mutually agreeable terms with increment of 10% of the manpower cost for each extended tenure.



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						for each extended tenure of 2 years”.	The subsequent tenure of extension (after 3+2 years) will be decided by competent authority of DoF. However, agency will be eligible for 10% increment of the manpower cost once 2 years is completed by getting extension for either one time extension of 2 years or multiple extension/s collectively totaling to 2 years.
		3. g)	Eligibility of the Agency Page no. 17 Point no. 5	Bidder should have an avg. Annual turnover of not less than Rs. 2 crore in the last three consecutive financial years.	It is requested that the average annual turnover may be increased to Rs. 100 crore so that the competent agencies participate who have bandwidth to execute this assignment which require huge manpower and implantation planning.	It may be read as- “Bidder should have an avg. Annual turnover of not less than Rs. 100 crore in the last three consecutive financial years”.	As mentioned above in point 1. b).
		3. h)	Eligibility of the Agency Page no. 17 Point no. 6	Empanelment with state/UT Fisheries Dept. or NFDB (Non-mandatory)	It is requested to eliminate this criterion from the list of eligibility criterion as the firm may be working with fisheries		As mentioned above in Point 1. a).

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					department/sector, however, still may not be empanelled with the department/NFDB, thus rendering many agencies in-eligible to apply despite having good credentials.		
		3. i)	Submission of proposal Page no. 18 Point no. 8	<ul style="list-style-type: none"> General description of team CV of each expert 	It is requested to clarify that the description and CV is to be provided in the technical bid for positions which have scoring marks.		The requirement of CVs of the Key personnel of PIMC is clearly mentioned in the <i>Revised Annexure II</i> , attached with this document. The same is to be provided in the technical bid/proposal.
		3. j)	Submission of proposal Page no. 18 Point no. 8		It is requested to clarify that the technical bid would contain Approach & Methodology along with other documents enlisted from point a) to g)	It may read as "h) approach and methodology and work plan"	As per detailed in <i>Annexure B</i> of this document.
		3. k)	Evaluation of bid Page no. 20 Point no. 11	<ul style="list-style-type: none"> Average Annual Turnover Rs 02 crores in the last three years –5 Marks Average Annual Turnover between Rs 2-5 crores in the last three years – 10 Marks 	It is requested to increase the turnover requirement so that agencies with bandwidth to execute this large project may be on-boarded.	It may be read as- <ul style="list-style-type: none"> Average Annual Turnover more than Rs 100 crores in the last three years –5 Marks Average Annual Turnover between Rs 101-200 crores in the last 	As mentioned above in point 1. b).

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				<ul style="list-style-type: none"> Average Annual Turnover more than 5 crores in the last three years -15 Marks 		three years -10 Marks <ul style="list-style-type: none"> Average Annual Turnover more than 200 crores in the last three years -15 Marks 	
		3. l)	Evaluation of bid Page no. 21 Point no. E	Empanelment with National Fisheries Development Board, Hyderabad (NFDB)	It is requested to please eliminate this as the scoring criterion as it may result in agencies losing 8 marks despite their technical capabilities proven with state departments but not empanelled with NFDB. These 8 marks may be adjusted against the presentation of the technical bid which would help the department to understand the approach of bidder with more clarity.	It may read as- "Approach & Methodology and Work Plan"- 15 marks Presentation -5 marks	As per detailed in <i>Annexure B</i> of this document.
		3. m)	Evaluation of bid Page no. 22 Point no. 11	Note 1: Consulting Agency may propose a joint venture/consortium with other firms to enhance their candidature.	It is requested to include sub-contracting as well because reputed technical firms will not be able to on-board such huge	It may read as- Note 1: Consulting Agency may propose a joint venture/consortium with other firms to enhance their	As per RFP.

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					manpower for short term on their roles hence a part of manpower hiring for less technical roles like data entry operator, IT boy and Accountant-cum-tally expert can be sub-contracted for short term. Or 2 RFP's for Technical Advisory and Manpower hiring for short term may be floated. It will ensure in on boarding competent technical firm and contribute to the vision of the department.	candidature and manage manpower requirement for the project.	
		3. n)	Evaluation of financial proposal Page no. 22 Point no. 13	The selection method is least cost method	It is our kind submission to change it to QCBS which would enable the department to onboard a competent technical agency.	It may read as- "The selection method is QCBS method (80:20)"	As per RFP.
		3. o)	Penalty clause Page no. 23 Point no. 16	Deduction of 1% of fees of installment due to each week of delay or part thereof wherever any deadline is fixed subject to	It is requested to incorporate that delays or any challenge/issue leading to delay on certain grounds to be communicated and	It may read as- "Deduction of 1% of fees of installment due to each week of delay or part thereof wherever any	To be read as - "Deduction of 1% of fees of installment due to each week of delay or part thereof wherever any deadline is fixed

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				ceiling limit of 5% of professional fees due.	accepted by the department may not render such penalty.	deadline is fixed subject to ceiling limit of 5% of professional fees due. However, delay due to some exceptional ground or acceptable issue/challenge may not render such penalty"	subject to ceiling limit of 5% of professional fees except delay due to exceptional circumstances.
4.	<u>Net creative mind solutions Pvt. Ltd.</u>	4. a)	Eligibility of the Agency Page no. 17 Point no. 5	Bidder should have an avg. Annual turnover of not less than Rs. 2 crore in the last three consecutive financial years.	As per tender, the eligibility turnover is very less, it should be min. 10 crore for selection of reputed company.		As mentioned above in point 1. b).
4. b)		Evaluation of bid Page no. 21 Point no. E	Empanelment with State/UT Fisheries Department or National Fisheries Development Board, Hyderabad (NFDB)	It is not clear for non-mandatory. If it is mandatory, should be exempted for the participation of more reputed companies.		As mentioned above in point 1. a).	
4. c)		Note point Page no. 16	Services of Data entry operator (114) and Accountant-cum-tally expert (52) will be discontinued with immediate effect from the selected service provider once manpower for these two posts are provided	It is difficult to hire personnel as per clause with immediate effect. It should be three months notice period to hire and exit personnel.		As mentioned above in Point 3. b).	

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				from BELTRON or government's any other organization.			
		4. d)	Evaluation of bid Page no. 20 Point no. D	CV's and experience of key personnel (1-7) with 50 marks.	The marks allotted is very high , it should be reduced and adjust in other criteria for proper evaluation.		As mentioned in <i>Annexure B</i> .
		4. e)	Eligibility of the Agency Page no. 16 Point no. 6	Empanelment with National Fisheries Development Board, Hyderabad (NFDB)	8 marks allotted, it should be exempted for selection of reputed company.		As mentioned in Point 1. a) and Annexure B of this document.
		4. f)		No certification requirement	As per IT PMU, there should be required certified company with CMMI/ISO 27001 certification for proper evaluation.		Accepted. Refer to <i>Annexure B</i> of this document.
		4. g)	Team and responsibilities Page no. 11	Team and responsibilities.	Mostly position for requirement of experience is preferably Bihar, should be exempted.		As mentioned above in Point 3. c), d) & e).
5.	<u>Nangia & CO LLP</u>	5. a)	Eligibility Criteria Page no. 16 Point no. 1	The bidder should be a Legal Business entity. (agency/firm), it may propose a Consortium/Joint Venture with other firms to enhance their candidature. Organization registered under Company Act,	We request that LLP firm should be considered in order to have maximum participation.		To be read as: The bidder should be a Legal Business entity. (agency/firm), it may propose a Consortium /Joint Venture with other firms to enhance their candidature. Organization registered under Companies Act/ LLP Act 2008, Society

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				<p>Society Registration Act or any other act of the land.</p> <p>Post Registration experience - The organization should be in existence for at least 5 years.</p>			<p>Registration Act or any other act of the land.</p> <p>Post Registration experience - The organization should be in existence for at least 5 years.</p>
		5. b)	<p>Evaluation of bid Page no. 21 Point no. A</p>	<ul style="list-style-type: none"> • Average Annual Turnover more than Rs 02 crores in the last three years -5 Marks • Average Annual Turnover between Rs 2-5 crores in the last three years - 10 Marks • Average Annual Turnover more than 5 crores in the last three years -15 Marks 	<p>We request to modify the turnover criteria should be modified as.</p> <ul style="list-style-type: none"> • Minimum INR 20 crore: 5 marks • Between 20-40 crore: 10 marks • More than 50 crore: 15 marks 		<p>As mentioned in Point 1. b) and Annexure B of this document.</p>
6.	<u>Indovation lab</u>	6. a)	<p>Eligibility Criteria Page no.17 Point no. 5</p>	<p>Bidder should have an avg. Annual turnover of not less than Rs. 2 crore in the last three consecutive financial years.</p>	<p>The eligibility turnover is very less, it should be minimum 5 crore.</p>		<p>As mentioned in Point 1. b)</p>

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		6. b)	Eligibility Criteria	No certification requirement	As per requirement, it should be reputed company with certification like CMMI/ISO to manage proper process of IT PMU.		Refer to <i>Annexure B</i> of this document.
		6. c)	Eligibility Criteria Page no.17 Point no. 6	Empanelment with State/UT Fisheries department or National Fisheries Development Board, Hyderabad (Non-mandatory)	It should not be mandatory. It is also not clear, kindly exempt.		As per RFP. Refer to pint 1. a).
7.	<u>E.connect solution</u>	7. a)	Eligibility Criteria Page no.17 Point no. 5	Bidder should have an avg. Annual turnover of not less than Rs. 2 crore in the last three consecutive financial years.	The turnover is very less, it should be min. 10 crore.		Refer to point 1 .b).
		7. b)	Eligibility Criteria Page no.17 Point no. 6	Empanelment with State/UT Fisheries National Fisheries Development Board, Hyderabad (Non-mandatory)	It is request to exempt for non-empanelled agency for participation.		Refer to point 1. a).
		7. c)	Team and responsibilities Page no. 11-12	Team and responsibilities	2+ positions for requirement of experience is preferably Bihar, it is requested to kindly exempt.		As mentioned above in Point 3. c), d) & e).
		7. d)	Evaluation of bid Page no. 20	CVs and experience of key personnel (1-7) with 50 marks	It is requested to reduce marks that are very high for CV		Refer to <i>Annexure B</i> of this document.

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			Point no. D		evaluation.		
		7. e)	Evaluation of bid Page no. 20 Point no. E	Empanelment with National Fisheries Development Board, Hyderabad	It should be exempted.		Refer to point 1. a).
		7. d)		No certification requirement	At least CMMI/ISO company should be required to manage IT/Software PMU properly. It is request to modify with CMMI/ISO for selection of reputed company.		Refer to <i>Annexure B</i> of this document.
8.	<u>Dreamline technologies Pvt. Ltd.</u>	8. a)	Eligibility Criteria Page no. 17 Point no. 5	Bidder should have an avg. Annual turnover of not less than Rs. 2 crore in the last three consecutive financial years.	The previous tender published for PMU, same scope of work and with total manpower requirement of 41 persons has an annual turnover of not less than 7.5 crore in the last three consecutive year. But the present RFP with total manpower of 237 requires only 2 crore of average annual turnover (with consortium & joint venture) in the last three consecutive		Refer to point 1. b).

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<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Query/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
					years.		
		8. b)	Eligibility Criteria Page no.17 Point no. 6	Empanelment with State/UT Fisheries National Fisheries Development Board, Hyderabad (Non-mandatory)	Empanelment with State/UT Fisheries Dept. is for training purpose but there is no training is mentioned in the scope of work in this RFP.		Refer to point 1. a).
		8. c)		Web based management Information	It's a scheme based IT PMU but in this tender, no eligibility is set to identify a IT company like CMMI level 3 , ISO 9001, ISO 20000-1 & ISO 27001 certification.		Refer to <i>Annexure B</i> of this document.
9.	<u>Code Bucket Solutions Pvt. Ltd.</u>	9. a)	Eligibility Criteria Page no.17 Point no. 8	Should have worked as PMU/PMA/PIU/ PIMC (Program Management Unit/Agency/Implementation Unit) in Govt. Dept/Externally aided development Projects including Agriculture and allied sector and related schemes with respect to State/Central government programs in the last five years.	Should have worked as PMU/PMA/PIU/ PIMC (Program Management Unit/Agency/Implementation Unit) in Govt. Dept/Externally aided development Projects including IT Sector in Agriculture and allied sector and related schemes with respect to State/Central government programs		As per RFP.

<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Query/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
					in the last five years.		
		9. b)	Eligibility Criteria Page no. 17 Point no. 9	Having experience of atleast 1 project in fisheries sector	Having experience of atleast 1 project in Agri and allied sector.		As per RFP.
		9. c)	Eligibility Criteria Page no. 17 Point no. 10	Startups recognized from DPIIT working in fisheries sector will be exempted from EMD, turnover and other required experience criteria	Exemption should be given to all startups recognized from DPIIT and MSME		Refer to point 2. e).
		9. d)	Evaluation of bid Page no. 20 Point no. E	Empanelment with National Fisheries Development Board, Hyderabad	Empanelment with National Fisheries Development Board, Hyderabad/any National Level Government Organization.		Refer to point 1. a).
10	CSM Technologies Pvt. Ltd.	10. a)	Fact Sheet Page no. 5	EMD Money Deposit (EMD)	Request you to kindly accept EMD in form of Bank Guarantee also.		Accepted

<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Query/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
		10. b)	Project Background Page no. 07	<p>The Implementation and Monitoring Cell (PIMC) will consist of two cells</p> <ol style="list-style-type: none"> 1. Project Implementation and Monitoring Unit (233 manpower) 2. IT Cell (06 manpower) 	<p>Kindly mention the working hours and days for resources that are going to be deployed.</p> <p>Also kindly mention the leave policy for the resources</p>		As per RFP.
		10. c)	RFP Page no. 07	<p>Directorate of Fisheries, Animal and Fisheries Resources Department, Govt. of Bihar is issuing this Request for Proposal (RFP) for selection of an Agency for setting up a 'Technical Advisory Team' for technical support and implementation of Fisheries development Schemes for a period of 3 years/36 months, which may be extended for a further period of 2 years/24 months or more based on satisfactory work and mutually agreeable terms with</p>	<p>Kindly take into account that the manpower cost is expected to increase by 10% annually, considering inflation and rising resource costs in the market</p>		Refer to point 3. f).

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<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Query/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
				increment of 10% of the manpower cost for each extended tenure.			
		10. d)	Page no. 08	5.1 Scope of work	b) ii) Institutional strengthening support : To assist in strengthening of fisheries Co- operatives by development and execution of capacity building modules among the fish farmers.	Kindly mention who will be responsible for Capacity building of farmers.	As per RFP.
		10. e)	Page no. 08	5.1 Scope of work	f) Supporting capacity building of entrepreneurs / farmers in project execution and supply chain management: PIMC would provide capacity building modules to support entrepreneurs in execution of the fish projects. Such services may include developing modules for capacity building in different technical aspects. The team will also facilitate in developing ToT and SoPs modules towards key thematic areas.	Kindly provide more details on the function-alities.	As per RFP.

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<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Querv/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
		10. f)	Page no. 09	5.1 Scope of work	k) Procurement Management	Kindly confirm whether procurement / bid process management will be online or offline. If online, then is there any application already developed for this?	As per RFP.
		10. g)	Page no. 09	5.1 Scope of work	l) Ground Truthing filed visits: PIMC would carry out necessary field visits in the operational areas for better visibility and ground truthing of ongoing activities, as per need of the assignment. This will be a need-based activity for augmenting the PIMC deliverables.	We understand that necessary cost involved for field visits shall be the responsibilities of department.	As per RFP.
		10. h)	Page no. 09	5.1 Scope of work	m) Web Based Management Information System (MIS) - Maintenance of the existing web portal, online scheme management system, need-based development in the web portal, MIS, software development, development of need-	1. Kindly provide the in which technology the existing application is developed. 2. We understand that hand over and knowledge transfer of existing application will done by existing vendor to the new	As per RFP.

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<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Query/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
					based mobile applications for scheme management, monitoring & market linkage activities, online scheme management, database management in the Directorate of Fisheries, development of project based application with online and offline features, hosting of online scheme applications at SDC on latest technologies and platform with online and offline facilities, development of online and offline financial management system for connecting the districts and preparation of utilization certificates.	ven-dor. 3. Kindly provide the detail description of maintenance activity of the existing portal. 4. We assume that new web portal is to be developed. Kindly confirm. 5. Whether the mobile application will be android based or ios based?	
		10. i)	Page no. 09	5.1 Scope of work	o) All other work assigned by Fisheries Directorate.	Kindly provide clarification on "other" work.	As per RFP.

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<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Query/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
		10. j)	Page no. 09	5.2 Deliverables of the Project	12) Need based field visits in the operational areas for better visibility and ground truthing of ongoing activities.	We assume that the client will provide the TA/ DA cost for need based field visits in the operational areas. Kindly Confirm.	As per RFP.
		10. k)	Pg. No.: 15	5.3 Team and Responsibilities	IT Boy	Kindly mention the responsibilities of IT boy.	As per RFP.
		10. l)	Pg. No.: 16	5.3 Team and Responsibilities	Note: Services of Data entry operator (114) and Accountant-cum-tally expert (52) will be discontinued with immediate effect from the selected service provider once manpower for these two posts are provided from BELTRON or Government's any other organization. Services of remaining resources/manpower will be continued as per the mentioned tenure of the selected service provider	We believe that for service discontinuation of DEO and Tally experts, the information will be given to the service provider at least prior to 2 months of dis-continuation.	Refer to point 3. b).

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<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Query/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
		10. m)	Pg. No.: 17	7. Eligibility of the agency	Bidder should have an Average Annual Turnover of not less than Rs. 2.00 Crore in the last three consecutive financial years.	Seeing the wide scope of work request you to kindly increase the turnover by at least 20 cr. for fair bidder participation.	Refer to point 1. b).
		10. n)	Pg. No.: 18	8. Submission of Proposal	i) Technical Bid c) CVs of each experts in not more than 4 A-4 sheets, team leader and team members duly signed as per Annexure-III.	It will be difficult to provide the CVs of 239 resources. Kindly consider the the CVs of key resources as mentioned in technical evaluation criteria.	Refer to <i>Revised Annexure II</i> of this document.
		10. o)	Pg. No.: 19	9. Terms and Conditions	f) Technical Bids will be opened at Director Fisheries, Directorate of Fisheries, Animal and Fisheries Resources Department Govt. of Bihar, 2nd Floor, Room No. 225, Vikas Bhawan, Bailey Road, Patna 800001. The Tenderer will be at liberty to be present either in person or through an authorized representative at the time of opening of Technical Bid with	Whether the opening of Technical Bid is followed by Technical Presentation or not? Kindly Confirm.	Refer to point 1. e).

10. m)

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10. o)

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<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Query/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
					Bid Acknowledgement Receipt		
		10. p)	Pg. No.: 21	11. Evaluation of Bids	E) Empanelment with National Fisheries Development Board, Hyderabad (NFDB)	This clause is restricting bidders who have prior work experience in this field. For fair and competitive bidding request you to kindly remove this clause.	Refer to point 1. a).
		10. q)	Pg. No.: 23	14. Award of Assignment	Award of Assignment	Kindly provide the draft agreement format.	As per RFP.
		10. r)	Pg. No.: 25	22. The Directorate of Fisheries reserves the right	The Directorate of Fisheries reserves the right – (b) To include any other items in the Terms of Reference at any time after consultation in the pre-bid meeting or otherwise.	We assume that any scope other than development and maintenance, as mentioned in the RFP, shall be considered a change request. Kindly Clarify.	As per RFP.
		10. s)	Pg. No.: 25	24. Miscellaneous	The consultant shall be responsible for development of MIS, website maintenance and hosting & backup of applications at State	1. Requesting you to kindly clarify if the hosting will be on-premises or Cloud. 2. Also kindly confirm that who will provide the	As per RFP.

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<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Query/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
					Data Centre/ Local Data Centre/Cloud.	hosting infrastructure. If client will provide the hosting infrastructure then we assume that bidder will only provide the server sizing.	
		10. t)	-	Generic	Generic	We assume that the office space will be provided with all the logistics required at a workplace like furniture, AC/ FAN, electricity by the client. Kindly confirm.	As per RFP.
		10. u)	-	Generic	Generic	We assume that Laptop, printers, A4 size paper and Internet for resources for IT Cell team will be provided by the client. Kindly Confirm.	As per RFP.
		10. v)	-	Generic	Generic	For Hosting, request you to kindly share the below details: <ul style="list-style-type: none"> • Total Users • Concurrent users 	As per RFP.

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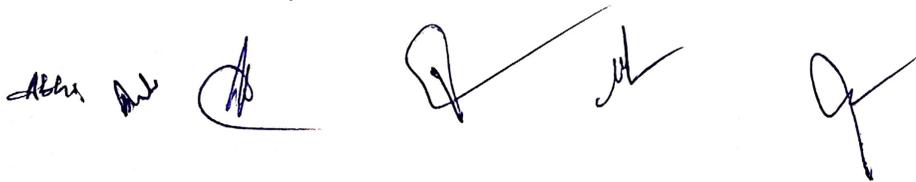
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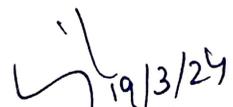
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<u>Sl. No.</u>	<u>Name of Agency</u>	<u>Point</u>	<u>Section and Page No.</u>	<u>Content of RFP requiring clarifications</u>	<u>Query/question/ Suggestions</u>	<u>Clarification Sought</u>	<u>Response by the Committee</u>
		10. w)	-	Generic	Generic	Request you to kindly provide clarification on whether security Audit and SSL certificate are required or not.	As per RFP.
		10. x)	-			Please provide an arbitration clause; otherwise, it will be considered as per the standard policy, and the location of arbitration should be based in Patna.	As per RFP.
		10. y)	-			Kindly provide the clause for exiting the contract upon successful completion, as it is not mentioned in the RFP. Or, we can consider the exit management policy as per standard rules.	As per RFP.

Note: Apart from the conditions/clause/points mentioned above, all other components of the RFP remains unchanged.

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 Director Fisheries

Annexure – B

Revised Marking Pattern

Evaluation Criteria			Max. Marks
A)	Minimum consolidated Average Annual Turnover from consulting / advisory over the last three financial years		20
	Average Annual Turnover from Rs. 05 to 10 crore in the last three financial years – 7 Marks		
	Average Annual Turnover between Rs 10 – 15 crores in the last three financial years – 15 Marks		
Average Annual Turnover more than Rs 15 crores in the last three financial years – 20 Marks			
B)	Past experience of working as PMU/PIU/PIMC/PMA in Development projects including information technology in with Central and/ or State Government		12
	1 assignment PMU/PIU/PIMC/PMA in Agriculture and allied sector – 06 marks		
	More than 1 assignments as PMU/PIU/PIMC/PMA in Agriculture and allied sector - 12 marks		
C)	Past experience of working as PMU/PIU/PIMC/PMA in Fisheries with Central and/ or State Government		10
D)	CVs and experience of key personnel*		32
	Position (No.)	Experience	Qualification & Marking
1	Project Coordinator (1)	Minimum 10 Years	BFSc/MFSc (with BFSc) /MBA/PGDM in Management/Agribusiness with professional experience of more than 10 years. <u>Experience</u> <ul style="list-style-type: none">• Upto 10 Years – 03 Marks• More than 10 Years – 05 Marks
2	Finance Consultant (1)	Minimum 5 years	MBA/PGDM degree in Finance Management /CA /CS/ICAI/ I.C.W.A.I. <u>Experience</u> <ul style="list-style-type: none">• Upto 05 Years – 2 Marks• More than 05 Years – 3 Marks

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3	Project Consultant (2)	Minimum 03 years	PGDM in Marketing/ Human Resource Management, MBA/PGDM in Management. <u>Experience (Each CV)</u> <ul style="list-style-type: none"> • Upto 03 Years – 2 Marks • More than 03 Years – 3 Marks 	06
4	Fisheries Consultant (2)	Should have technical knowledge & expertise in fisheries.	4-year degree in Fisheries Science from ICAR affiliated Institutes. <u>Experience (Each CV)</u> 4-year degree in Fisheries Science from ICAR affiliated Institutes – 2 Marks MFS - 3 Marks	06
5	IT Consultant (1)	More than 5 years	B. Tech (IT/ Computer Science) / Bachelors in Engineering (B.E.) (IT/ Computer science)	03
6	MIS Consultant (1)	More than 5 years	MBA with BCA/Graduation in IT/Computers/Statistics/ Commerce	03
7	Project Manager cum Software Expert (2)	Atleast 03 years in IT Domain and minimum 02 years in handling of such large projects as a Project Manager.	Full Time MCA/ B. Tech /B.E. from a reputed institute. <u>Experience (Each CV)</u> <ul style="list-style-type: none"> • Upto 03 Years – 2 Marks • More than 03 Years – 3 Marks 	06
E)	Empanelment with National Fisheries Development Board, Hyderabad (NFDB)			04
F)	Approach and methodology for completing the assignment - To be awarded for a thorough understanding of the requirement and innovative approaches in handling the scope of work outlined.			12
G)	Technical Presentation on overall understanding of the project			05
H)	CMMI Level 3 Compliance Certificate or ISO 9001, 27001 Certification			05

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Revised Annexure – II

CVs of key personnel to be furnished as required in the format below:

Firm's Name: _____

Description of Team:

Sl. No.	Name of Team Member/s	Proposed Position in PIMC
1.		Project Coordinator
2.		Finance Consultant
3.		Project Consultant - I
4.		Project Consultant – II
5.		Fisheries Consultant - I
6.		Fisheries Consultant - II
7.		IT Consultant
8.		MIS Consultant
9.		Project Manager cum Software Expert - I
10.		Project Manager cum Software Expert - II
11.		Programmer – I
12.		Programmer – II
13.		Programmer – III
14.		Programmer – IV
15.		IT Manager

Note: CV of the Team Members to be provided in the format given at Annexure-III in the RFP.

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